# Twitter Thread by Ryan Reeves





### My 10 most popular tweets from 2020

#### Happy New Year everybody!

## [THREAD] ■■

1/ Thread on how American Express works https://t.co/mjAMgZtTnN

American Express is not like Visa and Mastercard. \U0001f4b3

The business model is much more like a bank than anything else. \U0001f3e6

Business Breakdown [THREAD] \U0001f447\U0001f3fd pic.twitter.com/PvIUST0rtl

— Ryan Reeves (@investing\_city) May 15, 2020

2/ Thread on how Coca-Cola makes money https://t.co/v93n0PmoOr

Did you know that Coca-Cola makes the majority of its profit from selling its secret-formula of flavoring?

Business Breakdown [THREAD] pic.twitter.com/paPLCzHhpw

— Ryan Reeves (@investing\_city) June 5, 2020

3/ Thread explaining popular software terms https://t.co/49Q8rztOAc

Software terms are confusing right?!

I'll try my best to explain these concepts:

- Bookings - Billings - Revenue - ARR - DBNER - DBGRR - DBNRR - Deferred Revenue - RPO [THREAD] — Ryan Reeves (@investing\_city) August 21, 2020 4/ On consistency <a href="https://t.co/opB78u3sH3">https://t.co/opB78u3sH3</a> If, EVERYDAY, you: - did 10 burpees - read 20 pages of a book - saved \$10 That would probably put you in the top quartile for health, knowledge and wealth. Consistency is extremely undervalued. — Ryan Reeves (@investing\_city) July 13, 2020 5/ Walmart's 50-year track record <a href="https://t.co/yssyd16eyz">https://t.co/yssyd16eyz</a> Walmart went public at \$16.5 by selling 300k shares (~\$5 million market cap). The stock has split 11 times since 1972. That means the split-adjusted IPO price was \$.008 (less than a cent!)

6/ "10k in 10 tweets" series https://t.co/A93YGFyWzI

Broke down a "10k in 10 tweets" for 10 days in a row

— Ryan Reeves (@investing\_city) August 16, 2020

That\u2019s a 22% CAGR over nearly HALF A CENTURY.

1. Square

2. Match 3. Plug Power 4. Carvana 5. Constellation Brands 6. Teladoc 7. Autodesk 8. Wayfair 9. Kinsale Capital 10. Enphase Enjoy this meta-[THREAD] - Ryan Reeves (@investing\_city) July 15, 2020 7/ Twilio and WhatsApp https://t.co/49soATUoRV Twilio did \$365 million in quarterly revenue. WhatsApp made up 7% of sales. That means WhatsApp accounted for over \$25 million, or a \$100 million run-rate. Facebook spends \$100 million just for account verification on WhatsApp! - Ryan Reeves (@investing\_city) May 7, 2020 8/ Alipay stats https://t.co/xPZnO6PW3s AliPay does more payment volume than Visa and Mastercard...COMBINED! Last year: V ~ \$9 trillion MA ~ \$7 trillion

Combined ~ \$16 trillion

AliPay ~ \$18 trillion

- Ryan Reeves (@investing\_city) August 28, 2020

9/10k everyday

#### https://t.co/CYE06MuUbG

If you're trying to break into the investing industry, read one 10-K per day.

After a year, the number of connections you'll be able to make will blow you away.

Investing is all about drawing connections and pattern recognition.

10/ Thread from Charlie Munger's Daily Journal Meeting
https://t.co/4iEROFrQfe
My notes from the Daily Journal meeting

— Ryan Reeves (@investing\_city) February 27, 2020

Unattributed quotes are from Munger

Short [THREAD]

— Ryan Reeves (@investing\_city) February 13, 2020

End/

Happy New Year! I appreciate you!