Twitter Thread by Danny Vena

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1) There are several secrets to becoming a successful #investor and most are hiding in plain sight.

- 2) This many sound like a cliché, but it hides a simple truth: buy quality companies. When I started #investing, I didn't feel like I could identify quality, so I bought a subscription to <u>@TheMotleyFool</u> and let them do the heavy lifting.
- 3) I paid \$199 per year each for <u>@TheMotleyFool</u> #StockAdvisor and #RuleBreakers subscriptions. They have paid for themselves MANY times over.
- 4) Another obvious strategy that FAR too many #investors ignore is that "winners keep winning." "That one got away from me, and now I'm waiting for a pullback" has probably lost investors more money than every pullback combined.
- 5) To put this into practice, I look at the recent list of <u>@TheMotleyFool</u> recommendations and see which #stocks have put up double- or triple-digits gains in recent months and then try to understand why. In many cases, I end up buying the stock, even after 30% 40% 50% gains.
- 6) I also look at my own portfolio to see what stocks have jumped while I wasn't looking and see what's driving the gains. If I still believe in the #stock enough to own it, I usually believe in it enough to add to a winning position.
- 7) This isn't just hypothetical. About 3 year ago, I had to open a new SEP retirement account and wanted to populate it with recent winners. I used exactly the process outlined above to look for #stocks to buy. My first investment was on 2-23-18.
- 8) That portfolio currently holds 25 #stocks: \$ALGN \$ANET \$APPN \$AYX \$CVNA \$DOCU \$GH \$HUBS \$IQ \$JD \$MDB \$MGNI \$MTCH \$NVDA \$ODFL \$OKTA \$PINS \$ROKU \$SFIX \$TCEHY \$TDOC \$TTD \$TWLO \$WWE \$ZS
- 9) I have added to several of those #stocks multiple times as they went up -- adding to my winners: \$TTD \$ROKU \$MDB \$TDOC (3 positions each) \$APPN \$DOCU \$NVDA (2 positions each).
- 10) The value of the stocks in that portfolio has more than tripled in in less than three years, with an annualized return of 54%. It also posted 123% gains last year alone.

11) Here's the image from my brokerage detailing this portfolio's returns vs the market and various benchmarks.

13.93

5.95

1.56

-6.53

Russell 2000

S&P GSCI

Bond

Bloomberg Barclays U.S. Aggregate

FTSE 3-Month Treasury Bill

Return	54.70%	1.44% 12	9.73%	6	6	54.70%
Aggressive 61	12.13%	2.42% 1	8.24%	6	6	12.13%
Common Market Indices						
	SELECTED PERIOD (%)			THREE YEARS (%)	FIVE YEARS (%)	SINCE INCEPTION (%) 2/13/18
S&P 500	15.28	1.3	1 19.62	6	6	15.28
MSCI EAFE (TRN)	5.81	2.12	2 10.10	6	6	5.81
Russell 2000	13 93	6.19	28.06	6	6	13 93

6.19

-0.84

0.00

3.40

28.06

6.25

0.55

-22.20

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13.93

5.95

1.56

-6.53

- 12) This isn't to say it works all the time with every stock (I'm looking at you \$ANET \$IQ \$WWE). It also isn't because I'm a great investor. I have been extremely fortunate, in that I followed @DavidGFool's #RuleBreaking advice early in my investing career.
- 13) I add to my winners. I almost NEVER consider valuation when I am initially evaluating a stock -- I've seen too many people avoid stocks that ran for years because they were "too expensive." I rarely trim a "winning" position and almost never "buy the dip."
- 14) Exception to "buying the dip." If I have followed a stock extensively, and believe the market is overreacting to a bit of news, I will buy the dip. Recent example \$FSLY. TikTok represented just 11% of revenue, but following news of a potential ban, \$FSLY lost half its value.
- 15) Exception No. 2 to buying the dip. In a correction or recession, investors typically "throw out the baby with the bathwater" selling both good stocks and bad. The end of March was an excellent time to buy stocks. I did.
- 16) Finally, and perhaps most importantly, remember that time is on your side. Sometimes stocks take years to find their stride. I bought \$TSLA in 2013. It was a successful investment, but you could still buy shares for less than \$50 in Oct. 2019. Recently trading for \$880.
- 17) A stock can only ever go DOWN 100%. A big winner, however, can grow multiple times its original value over the years. MOST of the time, the best thing to do when a stock isn't performing (over the short-term) is -- nothing.