Twitter Thread by Jennifer Taub





Watching the <u>@FSCDems</u> hearing on GameStop.

1/



Ranking member McHenry says there is "wisdom to the crowd" and said that general public is more savvy and intelligent and people in Washington think they are. Funny. The Securities laws were created to protect investors. With a "seller beware" motto from FDR



He is complaining about the accredited investor definition designed to protect people who cannot afford to lose money from being fleeced by securities offerings where there is not adequate disclosure.

3/

Now @RepMaxineWaters is introducing the witnesses and reading bios

Witness List

- <u>Vlad Tenev</u>, Chief Executive
 Officer, Robinhood Markets, Inc.
- Kenneth C. Griffin, Chief Executive Officer, Citadel LLC
- Gabriel Plotkin, Chief Executive Officer, Melvin Capital Management LP
- <u>Steve Huffman</u>, Chief Executive Officer, Co-Founder, Reddit
- Keith Gill
- <u>Jennifer Schulp</u>, Director of Financial Regulation Studies, Cato Institute

I agree with <u>@BradSherman</u>, the GameStop saga would make a great exam question. Especially questions about payment for order flow. Even if perfectly legal, is this a problem for the stability of our financial markets?



Now Rep. Al Green mentions at Citadel has paid \$100 million in penalties. Asks how the punishments impact the reward that has been received.

6/

Water swears in the witnesses. If you would like to be their written statements which have been added to the record, see

https://t.co/YUViakGXIf

7/

The CEO and cofounder of Robin Hood, Vlad Tenev, is the first witness. he is reading a brief summary of this written statement.

https://t.co/3rqKINedbL

8/

Waters interrupted him to ask him to focus on what happened with a meltdown instead of this big background statement. Says his platform Robinhood allows people of all background to invest.

He said the value of the brokerage accounts on the platform are worth \$35 million in excess of what the investors
"deposited" with them. He says that is indication indication of the success. (But that could just be an indication of how much they borrowed?)
10/
Tanev of Robinhood is trying to explain why they put trading restrictions in place. He said this was to meet regulatory requirements, and "we do not answer to hedge funds". Says they've raise \$3 billion more in capital.
11/
He apologized to his customers and also is now complaining about the T + 2 settlement of trades. He wants to move to real-time settlement.
12/
The next witness is Citadel CEO and founder Kenneth Griffin. Here's a copy of his written statement. His oral statement is just five minutes as are the others
https://t.co/Ek13K8ZhOP
13/
Griffin said "we had no role in Robinhood's decision to limit trading in game stop" or other stocks. He said he only learned about that after they were announced.
14/
He said that always, and in particular the week of January 24, he said Citadel was able to provide liquidity. Said they were able to execute 7 billion shares on behalf of retail investors One day mid week. I didn't remember what day he said
15/
The founder and CEO of Melvin Capital's statement. He said he closed out all the positions in GameStop before the trading limits were put in place by Robinhood. He claims Melvin was not bailed out but instead that Citadel reached out to invest
https://t.co/a1b6HHqpVu

16/

17/

He said he learned from the events and looks forward to answering questions

The CEO and co-founder of REDDIT, Steve Huffman is delivering his opening statement. Like Plotkin, it looks like he is reading it. Now he is talking about content moderation

Here's the written statement which is more detailed

https://t.co/GgnRyUaCHG

18/

He explained how moderators at the community ("subreddit") level vote up and down. Though there is some centralized content moderation as well by employees of Reddit called the anti-evil team.

19/

Huffman talks about the community WallStreetBets. In the written statement he said "This particular community specializes in higher-risk, higher-reward investments than what you might find in other, more conservative, financial communities on Reddit"

20/

Huffman said they checked the activity in WallStreetBets and said they did not see bot or foreign activities and that it has behaved in the bounds of the Reddit guidelines.

Said it may seem "sophomoric and chaotic" from the outside, but they have raised important issues

21/

Keith "Roaring Kitty" Gill said the trading shows he was "right about the company." Talks about his working class upbringing in Brockton, Massachusetts.

He works for MassMutual, but says he had no clients and provided no investment advice.

https://t.co/W5aPdPOJ0I



He said he independently decided GameStop was undervalued and could find knew revenue streams by embracing the digital economy.

He wrote about Game Stop and said doing that on Reddit is "no different from people in a bar or on a golf course" talking about a stock.

23/

Said his posts didn't cause movement of Game Stop price. Didn't post to get unwitting investors to lose money

When price hit \$20 knew his investment was success.

"I am thankful that this committee is investigating what happened." Wants retail investors to be free to invest

24/

Next witness is Jennifer Schulp, director of financial regulation studies at the Cato Institute.

Welcomes "new opportunities for individuals to grow their wealth, not restricted."

https://t.co/0mHS4QgVnc



She said that "temporary volatility" did not present a systemic risk and that "only a small" part of the market was affected.

Not a reason for concern Game Stop trades out of his valuation/fundamentals. Bubbles happen. Maybe due for a correction or maybe research is wrong.

26/

Said the SEC is investigating and has the tools to address any misconduct if it occurred.

"There may be areas identify for improvement" but should not restrict retail investors access to the market.

27/

Chair <u>@RepMaxineWaters</u> directs her first question to Tenev. Asked him if he had a liquidity problem. Tenev said he did not, but that Robinhood raised capital he said for other reasons? Seems odd.

28/

Waters Robinhood misled customers regarding its funding including payment by Citadel for order flow. Paid SEC \$65 million to settle charges that it was not giving customers best execution

He would not respond to Water's question whether that was fair to customers



Fifty percent of all trades were in dark pools or over-the-counter, she said.

Does Citadel handle around 47% of the retail volume of trading in the US markets.

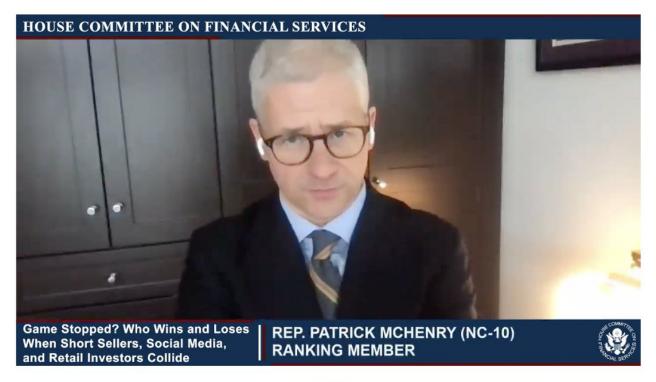
Griffin said around 40% of all retail volume.

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McHenry wants to know from Tenev what happened during the week of January 24th. You decided to halt customers ability to buy Game Stop stock after a convo with accountant.

Why restrict buying and not selling side?

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Tenev said that preventing buying "was driven by deposit and collateral requirements imposed by our clearinghouses." Said forbidding selling is painful for customers.

32/

Webcast of the Hearing



McHenry asked if payment for order flow is legal. Tenev said yes and that it is how commission-free trading for customers is feasible.
Tenev said payment for order flow is disclosed.
He said there was "zero pressure" from anyone on panel to halt buying of Game Stop.
33/
McHenry asked can Robinhood the customer invest in Robinhood the company.
Tenev said no.
McHenry said the customers who make you a successful platform "don't get the same access to equity shares as a Robinhood employee or your institutional investors."
34/
Schulp is now taking about how the accredited investor definition makes it impossible for most Americans to directly invest in private companies. (Income of \$200,000 and/or net worth of \$1 million not including home)
35/
Now @CarolynBMaloney. "It's not all fun and games because people can lose their life savings and hard-earned cash."
Actions of Robinhood and other trading platforms that week caused confusion and anger and undermined confidence in fairness of our markets.
36/
Many retail investors woke up on January 28th woke up and found out they were being treated differently and could not buy and sell certain stocks.
Maloney said blog post was deceptive. Did not mention clearinghouse requirements, just said stopped buying due to volatility
37/
Maloney said Robinhood website is vague, not transparent. Asked Tenev whether his lack of candor with customers led to wild speculation and confusion after trading restrictions.
38/
"I'm not going to say that Robinhood did everything perfect" hoping to "learn from this and improve."
Is it just me, or does Tenev look like Keanu Reeves meets the monkees?



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Rep. Wagner said retail market investor participation has recently doubled. "I believe in the wisdom of the retail investors," attributable to platforms like Robinhood allowing lower account minimums, allowing fractional share trading, and no commissions.

She applauds

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She objects to "new federal regulatory burdens" to what she says is highly regulated industry.

Asked Tenev: "It appears your company did not have enough money to meet collateral requirements." Were requirements by DTCC too high, or was your company undercapitalized?

41/

Tenev says it was a black swan event or what he deemed a five-sigma event.

@RepAnnWagner also was glad to see a woman on the panel (Jennifer Schulp from Cato) as it's good to see women in finance.

42/

"When you're not paying for it, it's not free. You're the product being sold" -- @BradSherman

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He addresses Griffin of Citadel about payment for order flow. He asked the difference between best execution and enhanced pricing. He wants to know whether a Robinhood customer gets as good of a price as Fidelity.

44/

Assuming same size of order. Does the Fidelity customer get enhanced fast execution whereas Robinhood just plain best execution?

Sherman is raising his voice because Griffin is not answering

45/

According to a Republican Congressman (Who I did not see because I was just listening) 20% of market volume in stocks is from retail investors up from 10% just if you years ago I think he said.

He asked Tenev of Robinhood how that helps customers

46/

That was Rep Lucas. He is now asking Griffin of Citadel about payment for order flow.

47/

Great question from Rep. <u>@RepGregoryMeeks</u>. Reminds us of the 2008 financial crisis brought about when the goal was to open up the mortgage market to more, but the innovation did not also include enough disclosure.

vvepcast of the Hearing



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Said information to retail investors must be accessible Buying stocks on margin which Robinhood allows is risky. How to disclose?

Tenev said only 2 percent of customers buy on margin now.

49/

Also small percentage now of Robinhood customers are engaged in options trading. I think he said 14 percent?

But, again, this is now. . . .

50/

Meeks said either you had a liquidity problem or you anticipated that you were going to have one.

But Tenev said he only raise capital to prepare for a future black swan event.

51/

Congressman Huzenga asked Griffin of Citadel about best execution and payment for order flow.

"We just play by the rules of the road." Griffin said it is "an important source of innovation in the industry."



Schulp of Cato when asked said payment for oder flow has been good for customers but also said disclosure is important.

53/

Huzenga claims that this hearing is only for "political theater." How cynical of him.



Now he asked whether the retail investing is gambling. It is a softball question of course nobody is going to say that it is gambling.

They say it is investing and building wealth

55/

He is now seeming to seek recommendations from Gill asked him if he is still investing in GameStop

56/

"Investing is not a game and carries significant risk." How does Robinhood balance disclosures to customers of risk of downside loss with ease of trading

"Giving people what they want in a responsible way. We don't consider that gameification."



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Here's a correction from me. I think he said only 3% of the Robinhood customers trade on margin.

He said that he it is a self-directed brokerage as they do not provide investment advice. Customers have earned more than \$35 billion

48/

She said many amateur investors have lost hundreds of thousands of dollars. Her time expired.

49/

Waters said this is not political theater and reminded members not to impugn the motives of fellow members

50/

Sorry. That should have been 60

Rep. Luetkeymer asked if legislation is needed and whether market corrected itself.

Webcast of the Hearing



Luetkeymer told Telev that Robinhood was "allowing the poor to compete with the rich".

I think Telev said transparency would be helpful.

62/

He asked about Melvin Capital's short-selling. Also noted that the overall short interest in Game Stop was 150 percent.

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Griffin of Citadel explained that naked shorting is no longer permitted (shorts most borrow shares) and thus I think he implied shorting is more stable now

However if the short interest was 150% that means some shares were borrowed twice. . .

Extraordinary situation

64/

Rep. Scott said "something has gone terribly wrong." Asked Tenev, does Robinhood have any policies in place to ensure that investors are making trades based on legitimate material financial information and not the influence of social media or other superfluous information?



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Tenev says he provides investor education information on website.

But Scott said "you are at the center of it." How do we protect "our wonderful, precious financial system."

He turns to Huffman at Reddit to address this

66/

Huffman says he did not see "any signs of manipulation."

Scott says "when tweets, social media posts do more to move the market than material, legitimate information."

Excellent questioning from Scott

67/

Rep. Stivers is a whiner. There will be other hearings, but he's complaining it's only industry people and not regulators speaking. He wants to talk about T plus 2 settlement.



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By the way <u>@repdavidscott</u> is a Wharton grad. 69/

Plotkin of Melvin Capital when asked by Stevens says he has been short Tesla when he was asked.

70/

Waters said that the reason the SEC was not at the hearing today is because there is an acting chair and they are waiting for the person Biden nominated to be approved and appointed.

71/

Rep. Green ask the Schulp from Cato out why market makers benefit from trading ahead of a customer order (even though it is illegal).

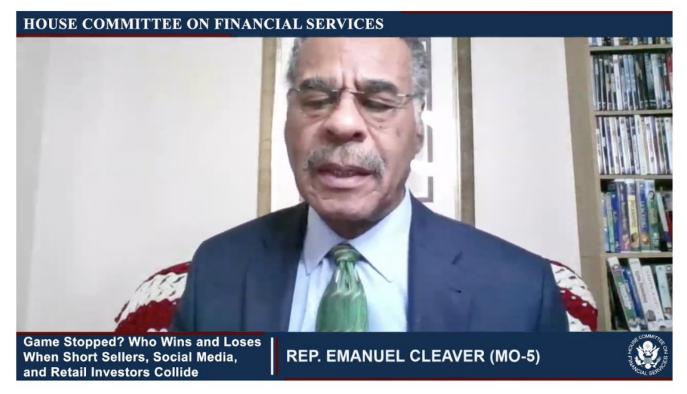
72/

Greene points out that Citadel was doing just that and was fined for it. In 2014 it paid penalties. Also in 2017. In 2018 and 2020. Nearly 100,000,000 paid in penalties in 2020 alone.

But meanwhile and \$13.2 billion over some period of time. Not sure what years he means

Green said that the punishment is so small compared to the revenue generated at the same period of time. Just a cost of doing business, no disincentive. Or rather no deterrence, no incentive to follow the law.
74/
Green points on the inequities in our justice system where people end up going to jail for less serious offenses.
Schulp said she was a former FINRA regulator and does not want this to be just a cost of doing business
75/
Rep. Andy Barr said the SEC has approved payment for order flow.
76/
Barr asked whether the margin requirements charged by your clearinghouse approved by federal regulators?
Tenev said yes. But not sure who approved the calculation.
"I'm not trying to throw anyone under the busRobinhood securities played this by the books."
77/
"Did your short positions exceed float"? Barr asked Plotkin of Melvin Capital.
He said no
78/
Now @repcleaver asked Tenev how they came up with the name Robinhood.
Tenev said it stands for lowering barrier to entry and make opportunities for people regardless of net worth to be able to get access to markets
79/

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Cleaver asks what about someone with no training who could get a huge amount of leverage.

Record of a young man getting \$1 million of leverage who was twenty years old.

80/

Tenev said "Mr. Kearns". "I am sorry to the family of Mr. Kearns for your loss."

Not he says "mister" making him seem older than a twenty-year-old

Said "it was a tragedy and we went into immediate action."

He was margin trading

81/

Cleaver asks Tenev what were the improvements?

Unfortunately his explanation at hearing was very complex. Did not seem clear for an untrained investor

82/

Missed the last part and now they are in recess

We are back. Keith Gill, when asked tells Rep. Ed Purlmutter that back when he was investing in Game Stop when it was trading in signal digits he thought it was possible that it could go as high as \$480

84/



Plotkin of Melvin took a short position in Game Stop in 2014 nearly at the inception of the fund. Unlike Gill, he thought it was overpriced (confirms Purlmutter's assessment).

Thought it had fundamental challenges. Plotkin says the fund was not in a naked short position

85/

Rep. Lee Zeldin said "our capital markets are the envy of the world with their liquidity and innovations." He sounds like he is reading.

86/

.@RepLeeZeldin refers to Gill as "Roaring Kitty." Says Gill is a "success story" as he was able to turn \$53,000 into nearly \$50 million.

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Zeldin is focused on broker-dealers providing customer information with firms owned or controlled by Chinese nationals.

88/

His question is directed at Schulp from Cato.

She said his question sounded like a national security concern and "this is a bit outside of my area of expertise."

89/

But she added privacy rules should apply offshore as well.

90/

■Excellent questions from @jahimes. Asks Tenev to break down his \$35 billion gain he claims his customers have. Asks him to convert that into rate of return.

"\$35 billion is a meaningless number so I can compare it to treasuries or to the S&P 500."



■Rep Himes is not having Tenev acting naive and evasive.

"What if your clients had simply invested in long-run S&P index fund?"

Tenev refuses that comparison.

Says the comparison should be having spent the money.

This guy is shady

92/

Huh. Loundermilk is trying to imply Himes' questioning is unreasonable and Tenev's evasion as being "the truth".

Very disappointing. Either stupid or cynical.

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Loudermilk is very insincere. I really cannot listen to his nonsense.