Twitter Thread by __Abadesi (she/her)__

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@Abadesi

■■■■■ In 2011, I was hired into my first junior role in tech __@Groupon__

■■■■ By 2020, I was headhunted into a VP role in a global tech company __@Brandwatch__

■ I achieved this progression in less than a decade, without ANY coding skills

■ How did I do it?

a thread

■ I established a track record of results.

■■ No magic formula can replace hard work: do your job well & hit all the targets you are set.

■ When you're struggling, ask for help so you can stay on track to get results, or collaboratively adjust targets.

■ I stayed creative.

■■■■ When challenges arose I was bold enough to try new solutions. Not everything worked, but constantly trying produced valuable innovations.

■ I was proactive in finding new, better ways to get the job done.

■ I was a self-promoter. I recorded my achievements & ensured they were mentioned in any performance / compensation reviews.

■ I put myself forward for any opportunities to gain recognition e.g. speaking opportunities or awards.

■I actively worked on gaining visibility.

■ I was myself. Some say you need to be ruthless to succeed. I don't buy it. I'm a nice person so I'm nice at work, too.

❤■ I didn't fake it. I always acted on my values, and spoke up when something didn't feel right. I showed integrity.

■ I was a team player. To everyone.

■■ I toughened up & thickened my skin. Mostly to absorb constructive feedback better.

■ I learned how to ask for feedback that showed me my blind spots & flaws so I could work more effectively.

■■ I learned how to listen without defending myself, and simply absorb & learn.

■ I took risks. When a career opportunity arose that better served my purpose: I jumped at it.

■ I embraced change AND I embraced failure.

■ Things don't always go to plan, I accept that, I expect that.

■■ Every step in the journey made me wiser & more resilient.

■ I followed my gut & learned to filter out naysayers & those who didn't get me.

■■ @hustlecrewlive wouldn't exist if I listened to super smart, experienced tech pros who told me it wouldn't work. We're on track for 7 fig ARR. And it's my side hustle.

■ I did things MY WAY.

■ I built a support network who understood my ambitions & eccentricities.

■I embraced my differences & uniqueness & leaned *heavily* into these.

❤■ I surrounded myself with people who bigged up these parts of me.

■■■■ In doing so, I built my self-belief & self-confidence.

■ I never stopped learning & challenging myself.

■ I surrounded myself with people smarter, more ambitious & driven than me.

■ I expanded my knowledge thru podcasts, articles, videos, books.

■ I built a network of mentors I've never met but whose content I've absorbed.

■ An economist by training, I accepted the sacrifices required to succeed.

■ I accepted missing out on fun stuff when in-between jobs or starting @hustlecrewlive.

■ I accepted times I could only afford essentials.

■ I accepted declining mental & physical health, too.

✍■ Finally, I mastered the art of story-telling.

■ I never had a plan for my career progression, although I always so desperately wanted one.

■■■■■ I just keep putting one foot forward, then at specific milestones, craft a compelling narrative looking backwards.

■ Good luck.