Twitter Thread by Jack Butcher

Jack Butcher
@jackbutcher

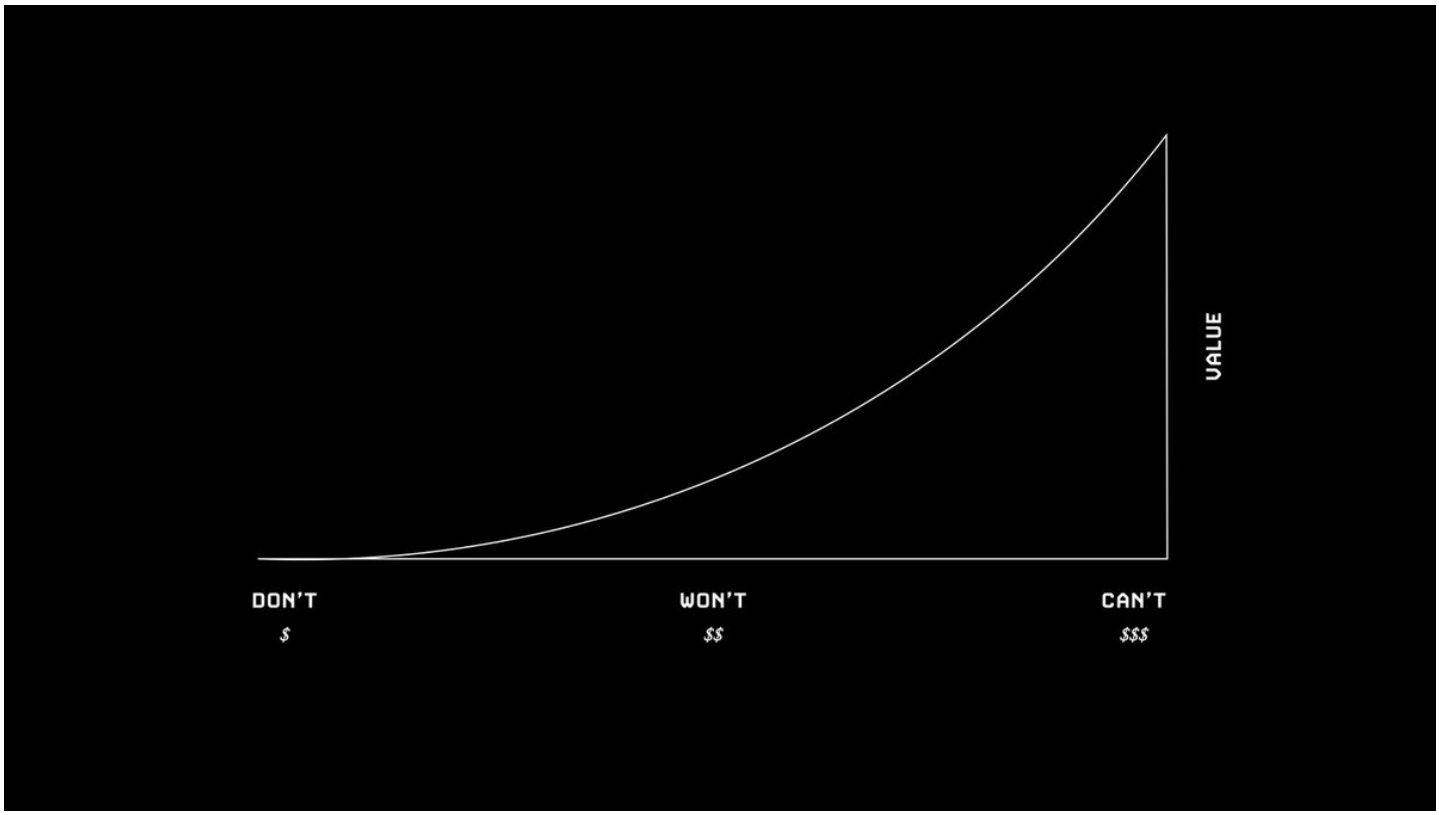
Building Principles:

↓

1/

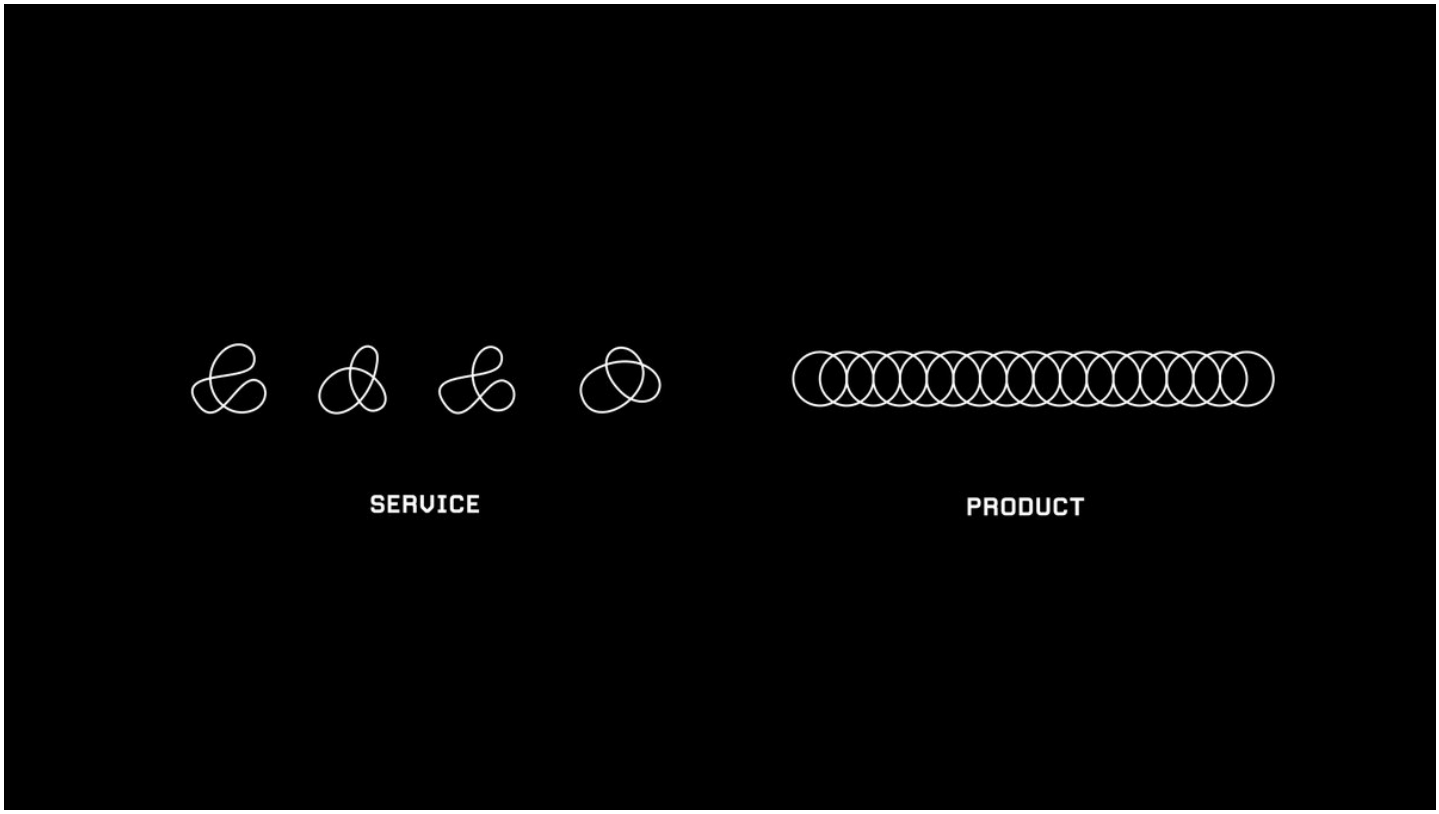
Value = doing things that other people don't do, won't do or can't do.

"You get paid in direct proportion to the difficulty of problems you solve" — Elon Musk



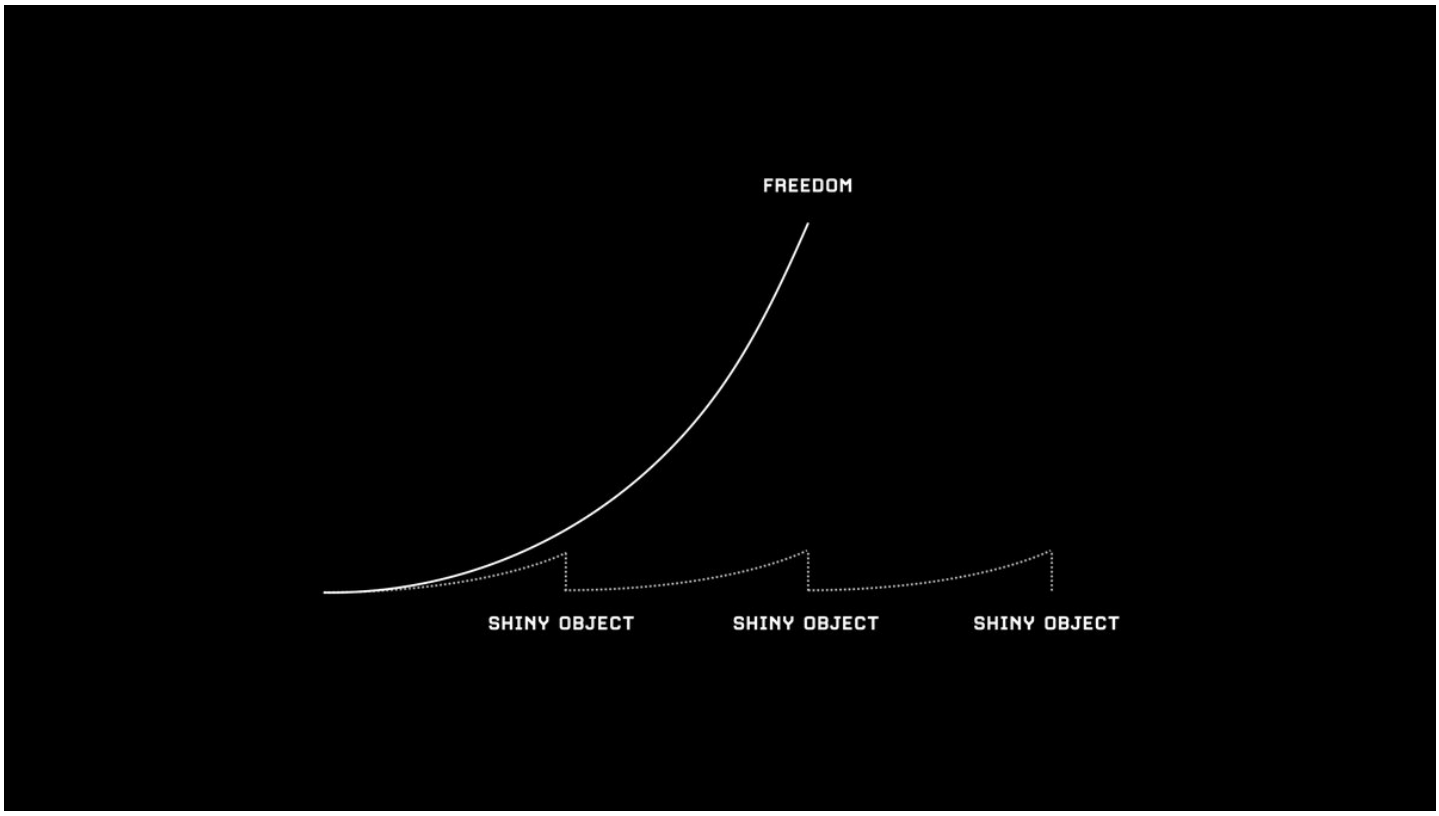
2/

Service is high-touch result generation (building experience), product is low-touch result generation (scaling experience).



3/

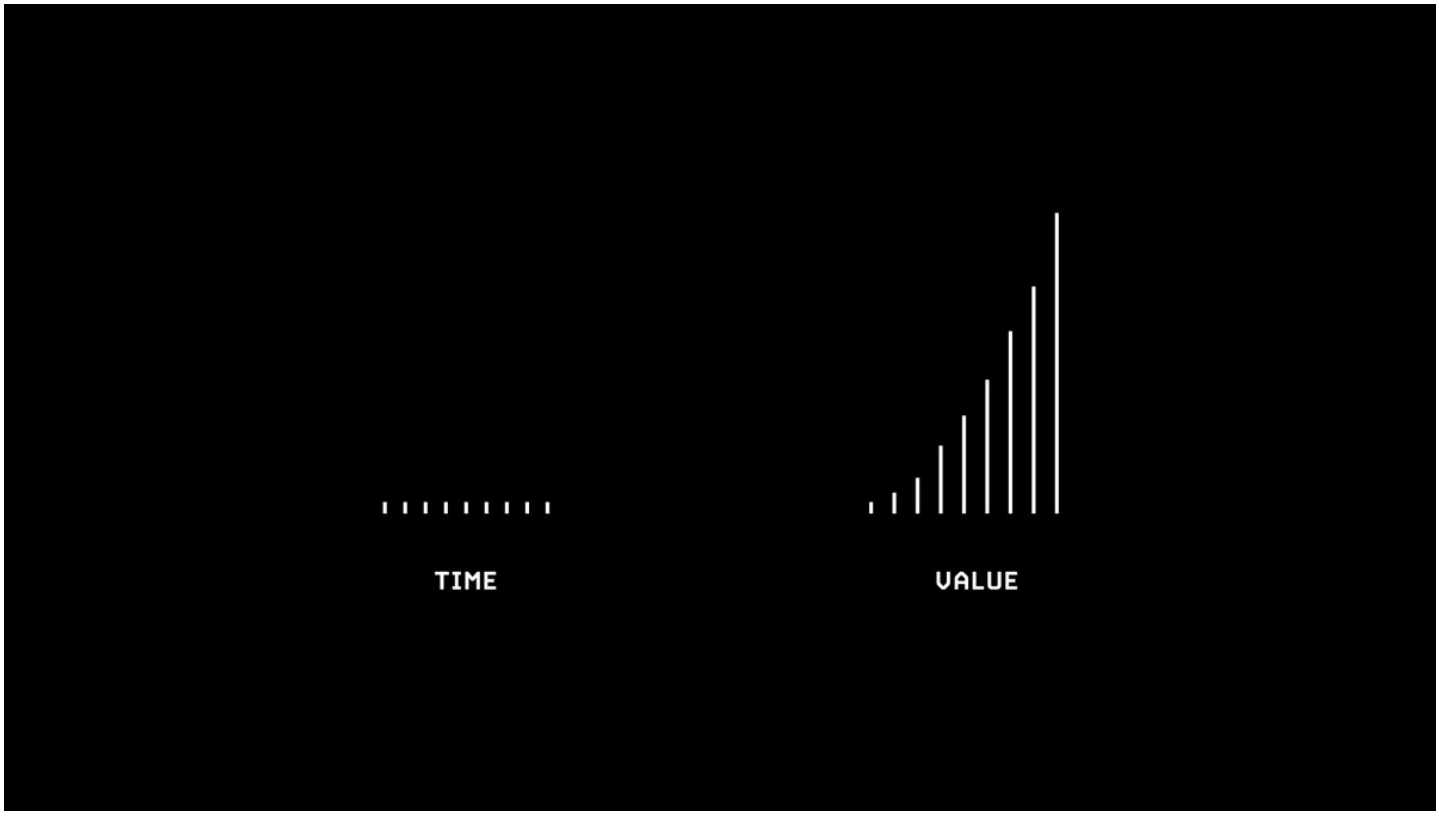
In a world of infinite distraction, focus is the only path to freedom.



4/

Sell time to buy experience, sell experience to buy time.

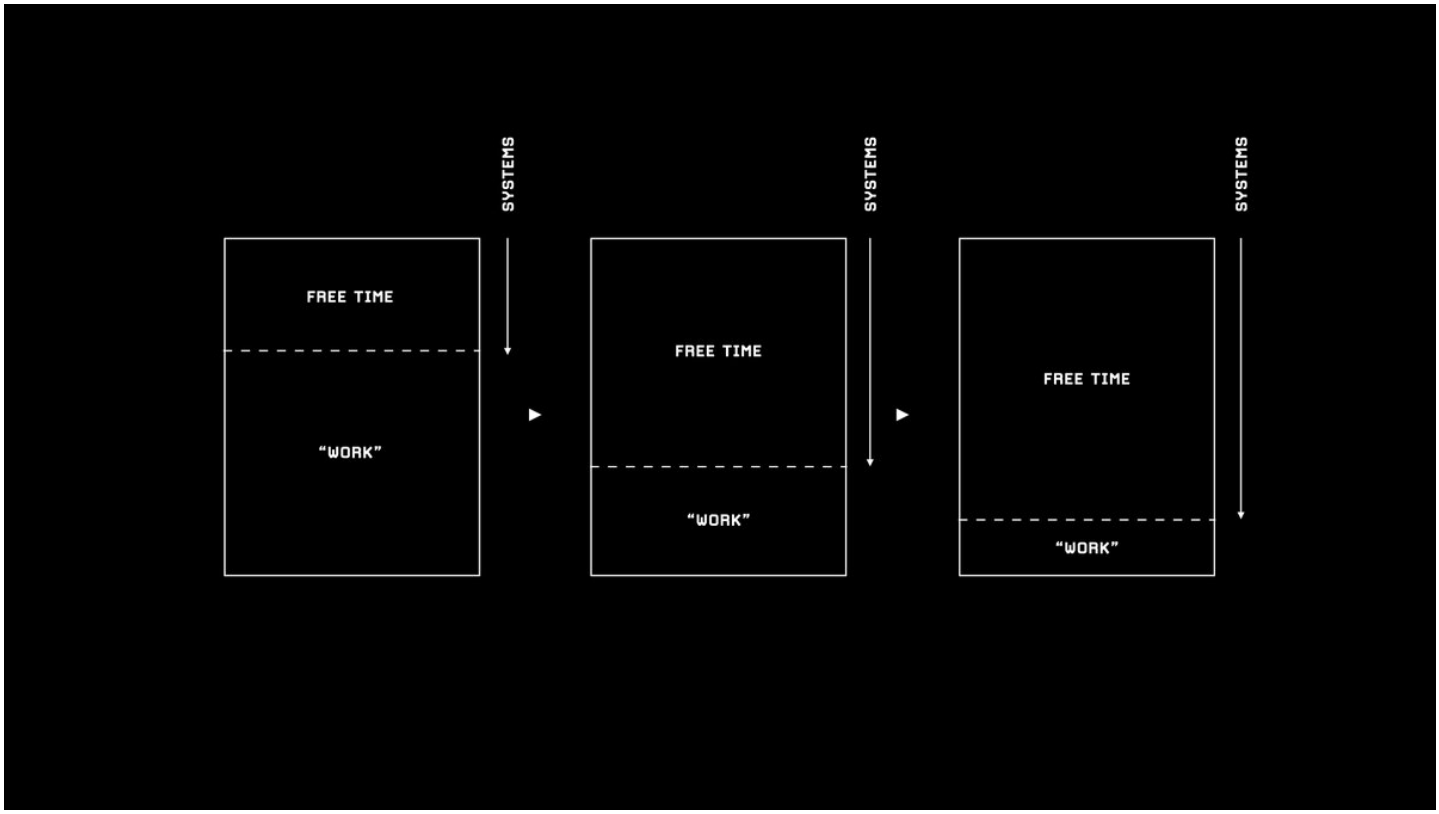
“If you don't find a way to make money while you sleep, you will work until you die.” — Warren Buffett



5/

Use free time to build systems that free up time.

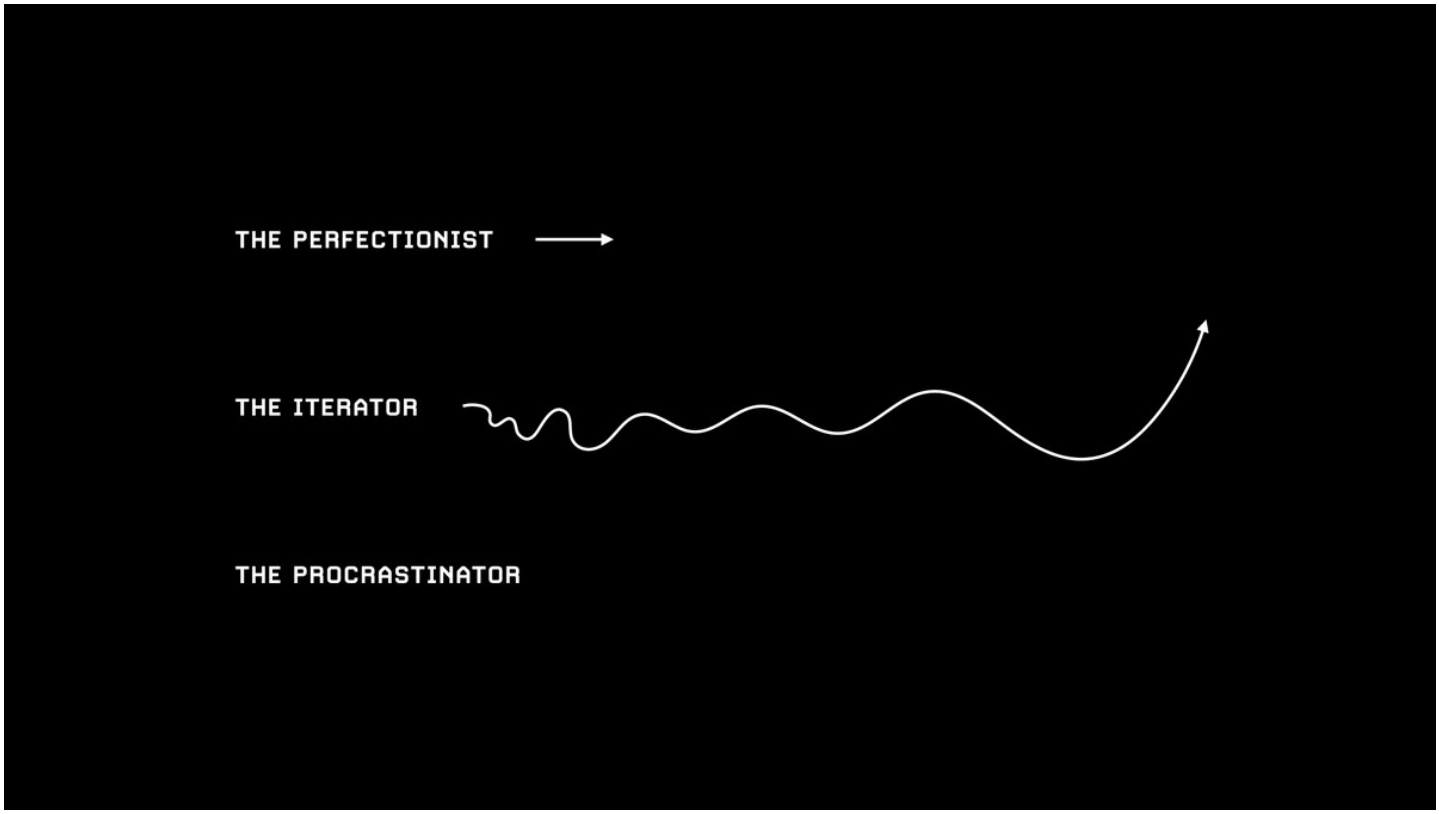
"Let systems run the business and people run the systems." — Michael Gerber



6/

You can't get good unless you get going.

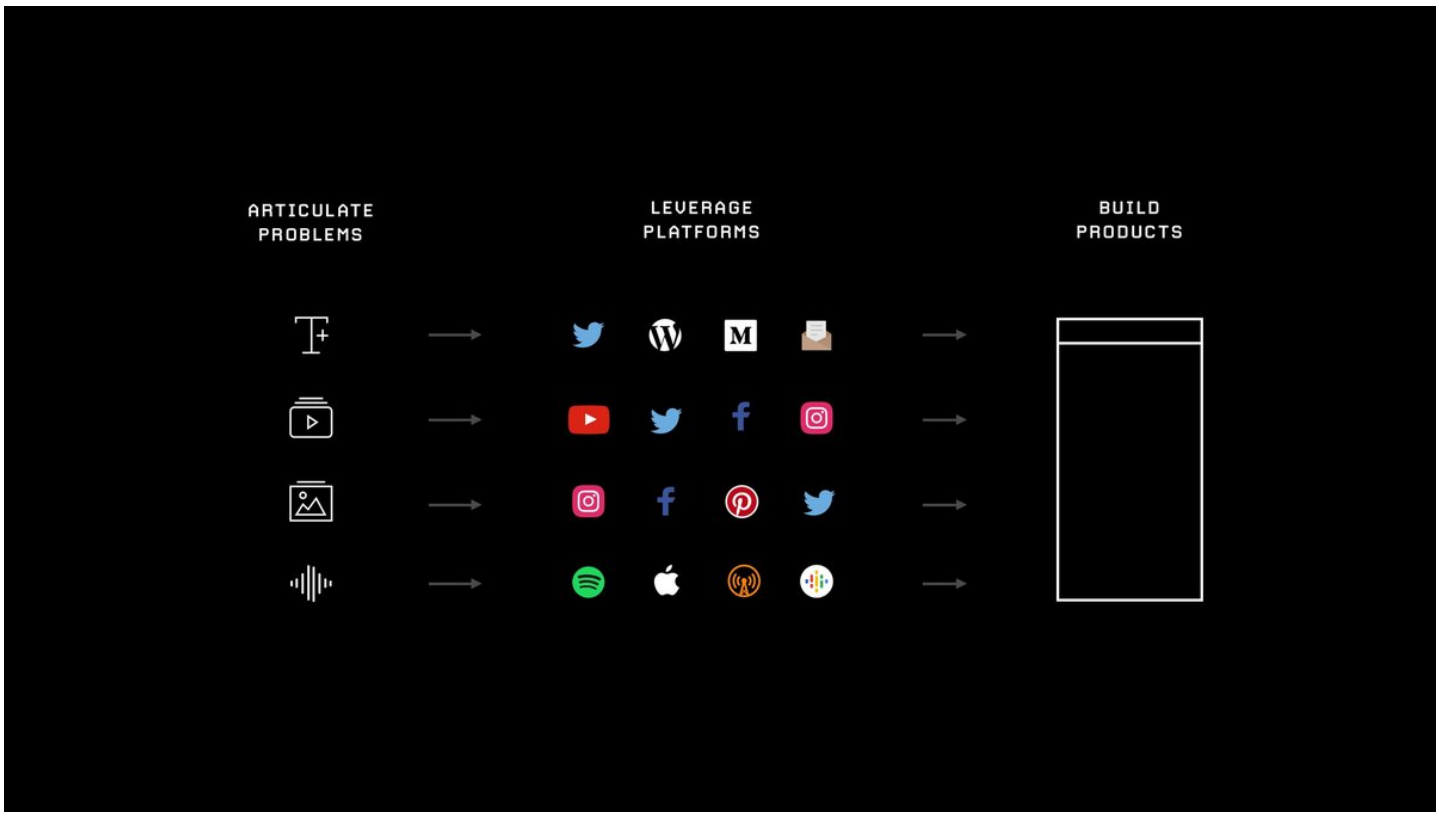
“Failure is success in progress.” — Albert Einstein



7/

Make media work for you.

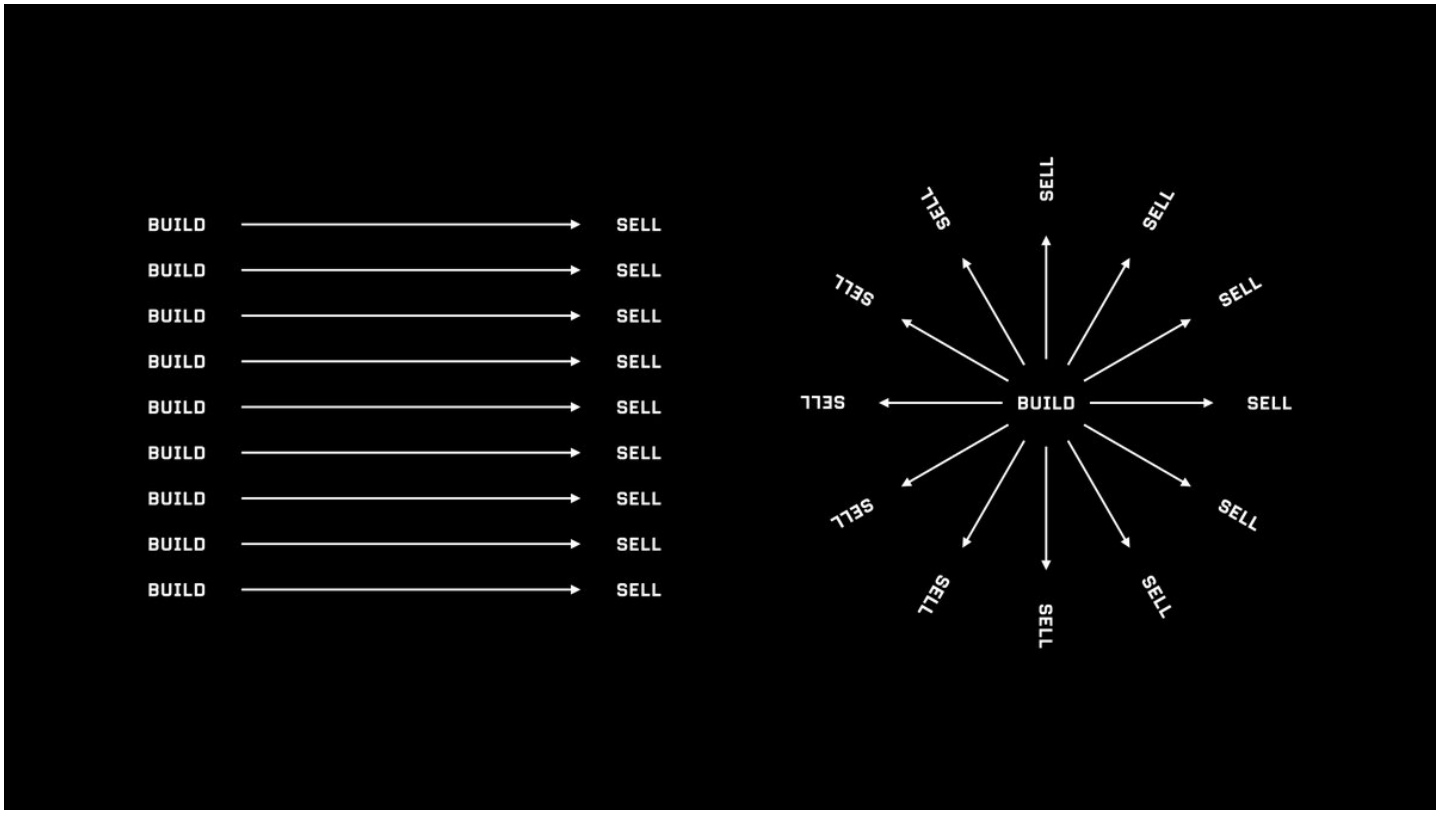
Write, record, design, edit once, publish twice.



8/

Build once, sell twice.

"Software is eating the world." — Marc Andreessen


BUILD
SELL
BUILD
SELL
BUILD
SELL
BUILD
SELL
BUILD
SELL
BUILD
SELL
BUILD
SELL
BUILD
SELL
BUILD
SELL
SELL
SELL
SELL
SELL
SELL
BUILD
SELL
SELL
SELL
SELL
SELL
SELL
SELL