Twitter Thread by Nick Huber



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What successful people understood before they were successful.

A short thread.

Mentorship isn't about finding a great mentor.

It's about becoming a person great mentors WANT to help.

Hiring isn't about finding good people.

It's about becoming a person good people want to work for.

Wealth isn't about extracting value from others.

It's about adding 10x as much value as you want to receive.

Winning doesn't mean others lose.

The real winners help 1000 others win with them.

People do business with people they like.

Become a person others like.

You can't please everyone.

Please the people who are who you want to become.

Business is about momentum.

What you do on day one will look nothing like what you're doing on day 10,000.

You get ahead by saying yes to everything.

When you get momentum it’s much more about saying no.

A very small amount of your relative effort will generate an outsized amount of your success.

When you take time to zoom out and figure out what that is, you can do much more much faster.

Give up quickly.

Time is more valuable than money.

Being selfish is okay. Everyone is selfish.

Find a way to make sure everyone wins and everyone can be selfish for good reasons.

Selfish + abundance = wins

Selfish + scarcity = losses

1/2 the folks in this world are leaches.

Take take take. Give nothing.

Avoid these people. Do not bring them along on your journey. Do not hire them. They drag everyone down.

Sales is the key to success.

Being able to sell yourself and your ideas is how you win.

Being comfortable being uncomfortable is how you win.

Everything worth doing in this world requires you to get uncomfortable.

Entrepreneurship doesn’t have to be risky.

Opportunity =\= risky

Being a good businessman and having financial success is a small part of the big picture.

The key is finding a way to be a good friend, husband, father at the same time.

Consistency is way more important than efficiency.

Anything worth doing gets really tedious 2 years in. Year 2-5 is the critical period.

If you want more content just like this, signup for my newsletter at https://t.co/FEt1sBoSWS

Thank you for reading!

TLDR:

Make yourself into the person who deserves what you want out of this life.