# Twitter Thread by Nick Huber



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## I'm not gonna lie.

## My success is 95% attributable to running with the right people and being in the right place at the right time.

The lucky part for me:

It's a flywheel and it's all about momentum.

I've learned a lot from those folks. I've learned a lot about business and management and real estate.

My network is growing.

And I'll continue to get even more opportunities and meet more people.

My advice:

Surround yourself with great people, add value to their lives so they keep you around, and focus on spotting opportunities.

Do the not fun, hard, sweaty work early so you can build up capital. Then work smart and keep the flywheel going.

And the thing you need to realize:

50% of people are negative, incompetent, mean and take more than they add.

Like crabs. They pull you back down into the bucket. Instead of lifting you up to help you win.

Cut the crabs (even the family crabs) out of your life.

The other 50% have an abundance mindset.

They don't complain or blame.

They believe you winning is good for them. So they want you to win and will do things to help you win because they know it comes back around.

These are the folks you need to find, help and spend time with.

And when it comes to opportunities:

99% of the battle is energy and excitement.

Because most opportunities aren't that sexy or that fun.

They are disguised under a bunch of sweaty, not-fun work and sacrifice.

Be able to get excited about something you may not see for years.

Most people can't do this.

The moment the going gets tough they shake their head, shrug their shoulders, and the excitement is gone.

So they give up or start half-assing it.

And then they're stuck living in the moment and working for that paycheck next Friday.

Another reason people fail:

They think they need to hit a grand slam and make millions in that first 6 months.

So they play a high risk, high reward, low odds game.

Instead of working on something sweaty and tough but against crappy competition with better odds.

The way to win is to make that first $1000 on the side with a sure bet.

Then $10,000.

Then $100,000 in a year.

All without taking huge risk.

And then getting more aggressive and pouring it on. Making $500k for a few years.

By then you know enough to really win.

Because it's easy to be lucky when you stack the odds in your favor.

And play a game that isn't hard to win.

With people who want to lift you up vs bring you down.

Because hey, look at me.

I’m just a country boy from Indiana with a school nurse mom and a construction manager dad.

I scored 23 on my ACT.

And I started moving some boxes when I was away at college.