

Twitter Thread by Mouzam



Mouzam

@mmali09



#JUBLINGREA #FY21AR Compiled together some interesting insights from various pages.

**Its an extremely informative AR with broad industry & segment wise overview.
MUST READ**

Lot of moving parts but looks very optimistic & strong growth outlook.

<https://t.co/MxuTZDUfFT>

60+ New products in pipeline over the next 3-4 years

32

Speciality
Chemicals

24

Nutrition &
Health Solutions

7

Life Science
Chemicals



Leadership: We have selected products where we enjoy leadership in the global market. We are globally #1 producer of 13 products and the second-largest for around 5 products. Besides, we prefer to be present in sectors with high-entry barriers, lowering the risk of competition.

Chemistry knowledge: Our key strength is our deep knowledge in chemistry allowing us to handle complex molecules and derive highly effective products. We have more than 35 chemical platforms, one of the highest in the country.

Relationships: Our product quality, ability to customise and deliver on time, and high customer engagement helped us enjoy long-term relationships with our customers. We are serving 15 of top 20 Global Pharma and seven of top 10 Global Agrochemical companies and significant revenues were derived from the repeat orders.

We are also planning to file DMFs for our intermediates for regulated markets from our GMP facility at Bharuch.

In line with our strategy to move up the value chain to produce Agro-Actives, we are also planning to invest in world-class manufacturing facilities for insecticides, fungicides and herbicides in the coming years.

CDMO

Our Custom Manufacturing and Development portfolio provides customised solutions for the pharmaceutical and agrochemical industry for both cGMP and non-GMP products. Our strong synthetic, organic chemistry and manufacturing capabilities make us a one-stop shop for CDMO services and strengthen our position as 'Partner of Choice' for global pharmaceutical and agrochemical customers. Our solutions include Route Design, Process Development, Process Optimisation, Scale-up and Commercial manufacturing of intermediates starting from a few kilograms to multi-metric tons of specific products as desired by customers. We are continuously collaborating on late-phase and launch products with more than more than eight collaborations with global pharmaceutical and biotech companies.

<https://t.co/ejcXEAQTHH>

#JubilantIngrevia Planned Capex of Rs. 900 Cr. in next 3 yrs.

Entry into Diketene derivatives -game changer.

- Import substitution opp. (40% is imported)
- used in Pharma & Agro Chem
- currently at 50% discount to competitor in India
- one of the leading Int. supplier Exit <https://t.co/etPtndC1xN> [pic.twitter.com/WRQUFXHAtR](https://t.co/WRQUFXHAtR)

— Mouzam (@mmali09) [March 30, 2021](#)

<https://t.co/7YanRjNE8i>

#JubilantIngrevia

\U0001f44cAcquisition of 385,100 equity shares worth Rs 21.36 Cr by the promoter group.

Promoter buying is a Big Positive\U0001f3af

Shows that he is confident about its prospects and believes that investing in the company is better than putting money somewhere else.\U0001f4aa\U0001f4c8 <https://t.co/vNYcSr3RgV> [pic.twitter.com/0WnXGN0UYZ](https://t.co/0WnXGN0UYZ)

— Mouzam (@mmali09) June 24, 2021

<https://t.co/IW0GRBXi7h>

#JUBLINGREA

Super Result\U0001f680QoQ/YoY

Despite covid issues

YoY

Rev 1145Cr vs 737cr (+55%)

EBTDA 25% vs 17%

PAT 168cr vs 53cr (+220%)

EPS 10.6 vs 3.3

\U0001f525All 3 engines

\U0001f9eaInteresting Key CAPEX:

- Dietene on schedule

- CDMO GMP - new

- 2 Multipurpose Spl. Chemical plants new <https://t.co/vNYcSr3RgV> [pic.twitter.com/0rcmB1YMfM](https://t.co/0rcmB1YMfM)

— Mouzam (@mmali09) July 20, 2021

<https://t.co/GqcV0GbaLD>

Bio-Acetaldehyde - Bio based \U0001f9ec, World\U0001f1ee\U0001f1f3

Image 1: Benefit in carbon footprint as compared to the conventional petroleum route

Image 2: Bio-Acetaldehyde business overview [pic.twitter.com/7M2Eqz5maS](https://t.co/7M2Eqz5maS)

— Punit (@punitbansal14) July 28, 2021

<https://t.co/L5ufMytB8x>

Image 1: Paracetamol is made by reacting para-aminophenol with acetic anhydride

Image 2 & 3: MS of acetic anhydride in India is 71%, some of top producers of Paracetamol are nearly 100% dependent on them

Image 4: One of the World\U0001f1ee\U0001f1f3

<https://t.co/arqfH7H5tE> [pic.twitter.com/OURNqDofzK](https://t.co/OURNqDofzK)

— Punit (@punitbansal14) August 29, 2021