## **Twitter Thread by David Mendes**





## THREAD - 10 lessons I learned the hard way over the past year

## On entrepreneurship, relationships and personal transformation:

his past year has been wild for me

By this time last year, I was a Portuguese 9 to 5 wagie working in a cubicle 9 hours a day for €650 a month

These days I make +10x that on the Internet

There have been ups and downs

Wins and losses

But some very valuable lessons learned along the way

I'll now share these with you in hopes you can make some practical use out of them

Enjoy

1 - It's supposed to be "hard"

The first lesson that I learned on this journey that ironically made everything else easier

Look

Any fulfilling, meaningful venture you pursue will be intense

It's supposed to be

It's intense for everyone

It's something that's not exclusive to you

You're not special
Nobody is
"Hard" or "intense" is what makes gives life to life
"Hard" is necessary for you to push through your own barriers and evolve as a human
Embrace this reality for it will save you from falling into a victimhood mindset when things do get hard
2 - Nothing is inherently special
We live in a world where everything is romanticized
You're told since you're a kid
"Oh you're special, you'll do great things"
You're not
Nothing is
Nobody is
It's us, the individual who makes things special
It's by exerting energy onto something with enthusiasm and effort that things slowly but surely build up to become special
This applies to everything
Relationships, partnerships, opportunities, ventures etc
Sure there are good fits and bad fits
Just like everything in life
But you don't find something or someone "special"
In the end, it's you, the individual, who builds something to be special
3 - It's not about hard work, it's about leverage
Not saying that "hard work" isn't important
But much more important is
Being at the right place

Building up the right set of skills  Connecting with the right set of people  Pulling the right lever
Think in leverage
Put hours of "hard work" in things that will provide you leverage in the future
Again, this applies to anything
4 - No such things as "ready"
We live in the Google era
We have a doubt we ask Google
Or someone
Not a problem when it comes to small things
But huge issue when it comes to big boy decisions
We become addicted to asking
We have the need to feel "ready"
Not realizing that to be "ready" for the task ahead
We have to actively engage in the task ahead
It's the only way to achieve competence in anything
5 - The lesson comes after the test
On the same note
School conditions us to study lessons to prepare for the test
In real life, it works the other way around
You'll only get the lesson after you go through the test
This is the only way you acquire wisdom
Embrace the obstacle ahead and tackle it with full force without thinking too much
Growth lies on the other side

6 - The struggle is addictive
All of my life up until last year I struggled
Always had to prove somebody wrong
Always me vs. the world
Got used to live that way
The struggle is what fueled my ambitions
But once I stopped struggling There was no drive anymore
I didn't even feel like myself
So I would subconsciously try to self-sabotage to put myself in that place again
Only recently I've realized this
But in order to truly evolve
You have to let go of the life you used to have
7 - If it comes fast it will go fast
Won't go too deep into this one
Just know it's true
8 - Negative emotions as fuel
Nothing more potent than negative emotions to achieve massive breakthroughs
I felt a lot of negative emotions last year
It was the most relentless I've ever been
Some sort of lesson in there
9 - It never ends
I'm always playing catch-up
It's the downside of being young and ambitious
The journey never stops

There's always a step above
Always something more to do
It's not the prize that's rewarding
It never was
It's what you learn and experience along the way that makes life worth living
10 - Everything is energy
Conversations, money, thoughts
Everything is a result of exerted energy
All the energy you put out to the world
Comes back to you 10x
Become more aware of what you're putting out
Make your outputs more positive
And you shall receive more positive outcomes
There are many more things I've learned so far
But I think these are some of the more important ones
I've probably forgotten some
But I hope this helps you in some way
Thank you for reading
With love,
David <b>♥■■</b>