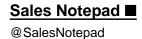
Twitter Thread by Sales Notepad ■





20,000 friends in 2020.

20 lessons to do better.

- 1) Be part of a like-minded group. Applaud different views. Welcome different skills. Build a team mission.
- 2) Debate. Don't argue. Share views, opinions. Eliminate heated environments. Agree to disagree, move on.
- 3) Numbers can't change you. Cash. Follower count. Assets. Keep your feet on the ground. It can all disappear quickly.
- 4) If you can't help for free, you don't deserve paid work. Help, without expectations. Every action is experience. It somehow pays off.
- 5) Comparing is nature. Don't overdo it. Focus on self-motivation, not envy. They aren't better than you. Never lose confidence. You have the ability.
- 6) Look backwards to learn. Not regret. Look forward to visualize. Build your game plan. There will be bumps. Find the way.
- 7) Improving is success. As Henry Ford put it, "No one ever considers themselves an expert if they really know the job". You aren't an expert. No stopping. Learn daily.
- 8) Life is about communities. Search one. Join one. Analyze. Provide value. Climbing the 9-5 is no different to climbing online.
- 9) Study people. Read through their intentions. Good relationships will skyrocket you. Bad ones will dig you a hole. Decide who needs to go, who needs to stay.
- 10) Learn from those ahead of you. Let them inspire you. They only started before you.

- 11) If the spotlight is on you, stay cautious. They will come after you. Give credit to others. Spotlight on them. Victory is not a "one man" game.12) Set new objectives before achieving your goals. Success can feel empty. Build a never-ending purpose. Avoid "now
 - 13) Instant gratification does not outweigh emotional pain. Junk food. Alcohol. Material luxuries. Even money in the bank.
- 14) You need to work hard. Without forgetting what matters. Your family. Your friends. Your physique. Your mental health. Value all before you lose it all.
- 15) Read books, while taking action. Street smart vs. book smart. Real life experience beats all. You will figure it out. It's all timing.
- 16) Study yourself. Every day. Your emotions. Be in control, as others will see weakness. Note what triggers. Emotional contagion is the new virus.
- 17) Technology is your best friend. Test. Learn. Make social media your asset. Network. Create more. Consume less. It's free education.
- 18) No one has a clue. Everyone learns the go. Including those that have made it. React as you progress. Start. Then look back to say, "I have made it". You still won't know how.
- 19) Less daily decisions works best. Look to automate. Fix processes. Daily habits. Overthinking is synonym of stress. Think less. Focus on importance.
- 20) Learn to sell. Sell products. Sell your skills. Life is relationships. Master sales. You will never be out of a job.

Lesson 21 for 2021: Master your personal finances. Planning. Budgets. Forecasts. Increase your inflows. Understand your investments. Keep it simple. Make your life simple.

Thank you all for these 5 months.

Invaluable experience.

what?". Stay alive.

Search for inner happiness. A meaning to life.

Invaluable relationships.

Thank you for being part of it.