Twitter Thread by Shreenidhi P



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Cosmo films
Investor ppt

Splty side:3yr target
Masterbatches-10% rev,20% RoCE
Textile chem-10% rev,25% RoCE
FMCG-Fabricizer launched

30% RoE,22% RoCE-fy21

1% shift in splty adds 5cr EBITDA
Target-62% to 80%

Net d/e 0.5x
D/EBITDA 1x

Petcare-plans 2 demerge in2 seperate entity https://t.co/Iq4VT6tG50

Specialty Chemicals - Masterbatch

- India Industry size 460k mt
- Industry growing by 11% pa
- Masterbatch is a concentrated mixture of pigments and additives used for imparting specific desired properties and coloring in plastic. These are further used in compounding.
- Cosmo plans to produce all masterbatches for captive use and niche specialty focused for outside sale
- Some recently developed masterbatches include white masterbatch, anti-stat (with 30% concentration), master batch for blown films etc.
- Target to reach 10% of Company's consolidated revenue in three years from masterbatches with 20%+ ROCE

Specialty Chemicals - Textile Applications & Adhesive

- Specialty Textile Chemicals:
  - ✓ India Industry size USD 1.4 billion
  - ✓ Industry growing by 12% pa
  - ✓ Cosmo plans to cater to niche specialty focused either to address current problem area for the Industry or significantly better product compared to currently available
- Adhesive is planned to kick start from FY22:
  - ✓ Global Industry is about USD 52 billion and is growing by 5%
  - ✓ India Industry is about USD 3.5 billion and is growing by 8%-10%
  - ✓ Cosmo plans to launch products in niche areas
- Target to reach 10% of Company's consolidated revenue in 3 years from specialty chemicals with 25% ROCE

Specialty Chemicals - First FMCG Product Launch

- Cosmo Specialty Chemicals, a subsidiary of Cosmo Films forayed into the Fast Moving Consumer Goods (FMCG) industry with the launch of '*Fabritizer*', a product which assures a 99.9% protection against viruses and bacteria on clothes.
- The products is verified to kill the novel coronavirus as well.
- While there are several products available in market in laundry sanitizers segment, none of these claim to provide seven days protection including protection against coronavirus.
- Besides Fabritizer, the company's R&D has successfully completed the development of 20+ other textile chemical products, each with specific USPs.
- Some recently developed products include low temperature soaping agent, soft fill silicon, eco clay - environment friendly wetting agent etc.
- Many of the textile chemicals products have already received prestigious GOTS approval as well as customer approvals while the commercial production will start at different point of time during FY22.

Cosmo films#cosmofilms
Probably the best results of the day

Glimpse of last 5qtr
Rev,EBITDA,pbt n PAT growth every qtr
Highest OPM 19%
Q1 EBITDA 132cr n PBT 116cr

Last 5yrs
OPM 7% to 17%\U0001f44c
80% pf-speciality-fy23

Superb debt management

Liberal dividend n buyback

Solid OCF\U0001f44c pic.twitter.com/6ulhmHZf24

— Shreenidhi P (@nid_rockz) August 4, 2021