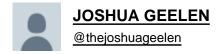
Twitter Thread by **JOSHUA GEELEN**





In 3 months I've gained:

- 5000+ followers
- Total location freedom
- A 4-figure coaching business

Here's how I'd do it in half the time:



1. Focus on time management

My father got fired in 2008.

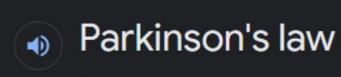
In a single month, he built a fully functional communication agency.

No prior experience.

How?

- Creating tight deadlines
- Wasting no time in his routine
- Planning to-do's every Sunday

He understood this: ■



/'pa:kɪns(ə)nz ˌlɔ:/

noun

the notion that work <u>expands</u> so as to fill the time available for its completion.

2. Start selling right away

Yeah, selling can be uncomfortable.

But there's something worse..

Selling too late.

Do this right away:

- Interview ~15 people
- Find out their obstacles
- Figure out how to solve it
- Coach 3-5 people for free
- Use testimonials to monetize



3. Go all-in on networking

"Your network is your net worth."

A bit cliché -- but it's true:

- Befriend a large account
- Get a lucky RT on a thread
- Exposure to 10.000s of people

Imagine you put your offer in there.

That's \$1000s of free marketing.

All word of mouth.

4. Diversify your threads

Up to this point -- I've pretty much only posted in-depth tutorial threads.

Like this one.

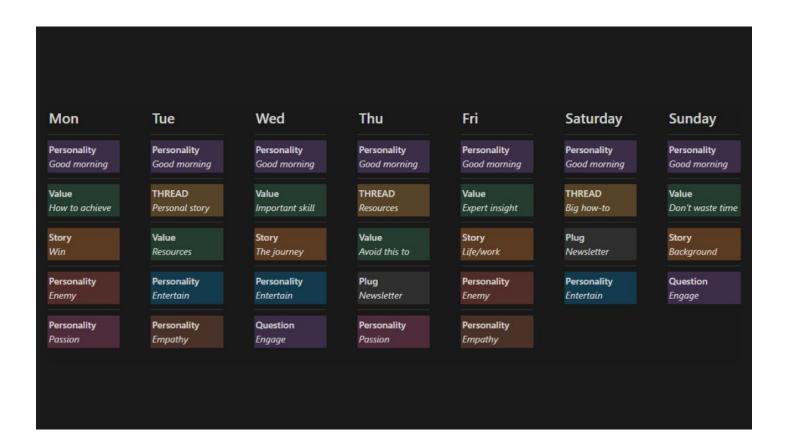
They build authority, but lack reach.

This content plan solves that: ■

• Tuesdays: Personal stories

• Thursdays: Resource lists

• Saturdays: Big how-to's



5: Invest more in newsletters

Newsletters are underrated as fuck.

They're great at building deeper relations with your audience.

This is how you get more sign-ups:

- Use a landing page w/ testimonials
- Offer a freebie for signing up
- Tease it a day before sending

6: Repurpose high-performing ideas

Twitter is great because it gives you access to instant feedback.

But you have to actually use it:

- Make a Notion idea bank
- Sort them using engagement %
- Repurpose high-performing ideas

Remove the guesswork: ■

Aa Name	₹; Status		:≣ Торіс	# Engagement %	⊗ Link
Remember, it's you Vs you not you Vs reality	Posted	Single Tweet	Mindset	6%	https://twitter.com/thejoshua geelen/status/1608186096793 403394
70% of people feel imposter syndrome 3 thoughts on overcoming it	Posted	* Single Tweet	Mindset	7.3%	https://twitter.com/thejoshua geelen/status/1589634012611 477515
3 years ago burned-out college drop- out since then I've become: only go up from rock bottom	Posted	* Single Tweet	♥ Win	4.91%	https://twitter.com/thejoshua geelen/status/1589651657616 416768
Conversion rate of 2% under 1000 followers, now it's 25% because of social proof	Posted	** Single Tweet	Business	3.91%	https://twitter.com/thejoshua geelen/status/1610715819847 172115
The next evolution of niches are here. Lifestyles. Reverse-engineer your ideal lifestyle into simple tasks & habits. Those form your core topics.	Planned	* Single Tweet	Business		
The best way to improve your writing is to make it more enjoyable to write Writer, not an actor.	Posted	Single Tweet	Business	4.7%	https://twitter.com/thejoshua geelen/status/1609907233596 313603

This all comes down to two things:

- 1) Maximising your reach
- 2) Marketing your offer

And in reality, this can be quite tough.

But by following all the guidelines I shared with you in this thread...

I'm sure you'll do a pretty good job ■

You've got this!

TLDR:

- 1. Focus on time management
- 2. Start selling right away
- 3. Go all-in on networking
- 4. Diversify your threads
- 5. Invest more in newsletters
- 6. Repurpose high-performing ideas

I'm so glad you made it this far.

To me, it means you found it useful.

I've got 2 requests:

- 1) Follow me @thejoshuageelen to join the authentic writing gang
- 2) RT or comment your thoughts below

Thanks ♥■■■

Here's a shortcut: ■ https://t.co/zELXvvtR9t

In 3 months I've gained:

\u2022 5000+ followers \u2022 Total location freedom \u2022 A 4-figure coaching business

Here's how I'd do it in half the time: pic.twitter.com/CGTdhV9CSd

— JOSHUA GEELEN (@thejoshuageelen) February 18, 2023

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