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## 12 must read books about power + influence

### 1. Influence The Psychology of Persuasion

2. The Art of War

3. How to win friends and influence people

4. 48 laws of power

5. Emotional intelligence

6. The arthashastra

7. The laws of human nature

8. The prince

9. How to win every argument

10. 33 strategies of war

11. What every body is saying

12. The art of seduction

Thanks for reading.

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