## Twitter Thread by **Shaun Russell**





"I really want to break into Product Management"

make products.

"If only someone would tell me how I can get a startup to notice me."

Make Products.

"I guess it's impossible and I'll never break into the industry."

## MAKE PRODUCTS.

Courtesy of <u>@edbrisson's</u> wonderful thread on breaking into comics – <u>https://t.co/TgNbINSCBj</u> – here is why the same applies to Product Management, too.

"I really want to break into comics"

make comics.

"If only someone would tell me how I can get an editor to notice me."

Make Comics.

"I guess it's impossible and I'll never break into the industry."

MAKE COMICS.

- Ed Brisson (@edbrisson) December 4, 2018

There is no better way of learning the craft of product, or proving your potential to employers, than just doing it.

You do not need anybody's permission. We don't have diplomas, nor doctorates. We can barely agree on a single standard of what a Product Manager is supposed to do.

But – there is at least one blindingly obvious industry consensus – a Product Manager makes Products.

And they don't need to be kept at the exact right temperature, given endless resource, or carefully protected in order to do this.

They find their own way.

Since the dawn of capitalism, life has given children lemons, and they have sold lemonade for extortionate profits.



You, my dear time traveler, find yourself in 2018, a time not just of plentiful lemons, but lots, lots more. It is easier than ever to...

Learn to code (if you like to get your hands dirty) https://t.co/DwowAOZFJu

Build without code (that's okay too) <a href="https://t.co/nyK1hnfZrl">https://t.co/nyK1hnfZrl</a>

Find people to try your product <a href="https://t.co/T5lu5mq6E1">https://t.co/T5lu5mq6E1</a>

And here's a wonderful secret: if your product fails, it doesn't really matter.

Most things we try don't work. Failure is a fact of life in Product.

In some cases, failure is the best demonstration of your potential.

We look for candidates that can fail and OWN their failures.

Candidates that cannot tell us about past failure are either unable to take risks (bad PM), liars (worse PM), or are some kind of nature defying superhero (probably not within our hiring budget).

A great Product Manager takes risks as a matter of habit. They chase after uncertainty. They learn at every step of the journey.

So there is no excuse ■

MAKEPRODUCTS!